New England Swimming Financials
cash basis

	9/1/01-8/31/02 Budget	Actual	Variance
INCOME			
Registration	230,000.00	207,785.00	(22,215.00)
Surcharges	60,000.00	50,323.00	(9,677.00)
Sanction Fees / Deposits	2,000.00	1,845.00	(155.00)
Top Ten / Records	500.00	495.00	(5.00)
DQ Slips	800.00	576.00	(224.00)
Newsletter /Subscriptions	2,000.00	910.00	(1,090.00)
Interest	5,000.00	1,814.70	(3,185.30)
Zone Income	15,000.00	18,025.00	3,025.00
Banquet	6,000.00	6,600.00	600.00
Other Income	0.00	3,513.63	3,513.63
TOTAL INCOME	**$ 321,300.00**	**$291,887.33**	(29,412.67)
EXPENSES			
Registration	180,000.00	165,050.00	14,950.00
Office			
Salary	17,600.00	17,600.00	0.00
Payroll Taxes & Ins.	5,500.00	5,614.33	(114.33)
Office Equipment	500.00	0.00	500.00
Petty Cash	500.00	0.00	500.00
Postage	4,500.00	4,662.75	(162.75)
Printing	5,000.00	4,523.07	476.93
Telephone	1,000.00	1,206.27	(206.27)
Office Supplies	1,000.00	694.97	305.03
Athlete Support			
National Meets	12,000.00	6,482.00	5,518.00
Zones	38,000.00	30,193.14	7,806.86
Banquet	8,500.00	7,702.50	797.50
All Athlete Fund	1,500.00	1,367.95	132.05
Athlete Committee	600.00	945.00	(345.00)
Awards	5,000.00	5,851.18	(851.18)
Officials	6,375.00	6,308.99	66.01
Safety	1,000.00	0.00	1,000.00
Meetings	600.00	920.00	(320.00)
Coaches			
Coaches' Clinics	1,000.00	92.50	907.50
Nat'l Meet Reimb.	3,000.00	2,950.00	50.00
Camps	500.00	500.00	0.00
Meet Subsidies	12,000.00	11,000.00	1,000.00
Conventions	7,000.00	1,818.77	5,181.23
Other	625.00	1,096.36	(471.36)
AOL/Website	8,000.00	8,945.19	(945.19)
TOTAL EXPENSES	**$ 321,300.00**	**$285,524.97**	**35,775.03**
Excess of Income over Expenses		**$6,365.36**	**$6,365.36**

Balances as of 8/31/02 Checking Account: $18,277.45
Money Market Acct: $108,448.42