

New England Swimming, Inc.  
Analysis of 2008 / 2009 to Budget



INCOME	9/1/08-2/29/09	Estimated	Projected	9/1/08-8/31/09		9/1/09-8/31/10
	Actual	March - August	08-09 Total	Budget	Variance	Budget
Banquet	\$ 9,900.00	\$ -	\$ 9,900.00	\$ 12,000.00	\$ (2,100.00)	\$ 10,000.00
Camp & Clinic Income	2,370.00	880.00	3,250.00	3,250.00	-	3,250.00
DQ Slips	48.00	-	48.00	500.00	(452.00)	-
Fines	-	-	-	-	-	-
Meet deposits *	4,960.00	-	4,960.00	-	4,960.00	-
Newsletter Subscriptions	10.00	90.00	100.00	100.00	-	-
Registration	419,542.00	53,218.00	472,760.00	458,000.00	14,760.00	472,000.00
Sanction Fees	1,660.00	1,340.00	3,000.00	3,000.00	-	3,000.00
Surcharges	39,375.75	60,624.25	100,000.00	100,000.00	-	100,000.00
Zone Income	-	36,800.00	36,800.00	24,250.00	12,550.00	37,000.00
NE Meets *	-	-	-	-	-	-
Other	75.00	-	75.00	-	75.00	-
Interest	1,772.86	1,756.00	3,528.86	6,000.00	(2,471.14)	4,000.00
<b>TOTAL INCOME</b>	<b>\$ 479,713.61</b>	<b>\$ 154,708.25</b>	<b>\$ 634,421.86</b>	<b>\$607,100.00</b>	<b>\$27,321.86</b>	<b>\$ 629,250.00</b>
<b>EXPENSES</b>						
Website Expenses	\$ 4,072.00	\$ 4,072.00	\$ 8,144.00	\$ 9,000.00	\$ (856.00)	\$ 9,000.00
All Athlete Fund	150.00	100.00	250.00	250.00	-	250.00
Awards	22,669.04	-	22,669.04	10,000.00	12,669.04	7,500.00
Banquet	10,590.50	-	10,590.50	14,000.00	(3,409.50)	11,000.00
Zones	(903.91)	59,903.91	59,000.00	40,000.00	19,000.00	59,000.00
Camps	989.82	-	989.82	500.00	489.82	2,500.00
Clinics	750.05	-	750.05	4,200.00	(3,449.95)	2,200.00
Athlete National Meet Reimbursement	28,300.00	2,800.00	31,100.00	35,000.00	(3,900.00)	35,000.00
Conventions	4,896.24	-	4,896.24	9,250.00	(4,353.76)	7,500.00
Meet Deposit Refund *	3,400.00	-	3,400.00	-	3,400.00	-
Meet Subsidies	1,250.00	19,750.00	21,000.00	26,000.00	(5,000.00)	26,000.00
Meetings	1,730.00	270.00	2,000.00	1,500.00	500.00	2,000.00
Office Supplies / Misc Taxes Fees	1,212.60	1,212.60	2,425.20	2,500.00	(74.80)	2,500.00
Professional Fees	2,976.58	-	2,976.58	3,000.00	(23.42)	3,000.00
Payroll Taxes, Insurance & Payroll Fees	1,472.56	1,485.62	2,958.18	2,800.00	158.18	3,000.00
Salary	13,629.13	13,749.96	27,379.09	27,500.00	(120.91)	27,500.00
Postage	1,652.14	826.07	2,478.21	1,100.00	1,378.21	2,500.00
Printing	1,021.05	1,021.05	2,042.10	4,500.00	(2,457.90)	2,500.00
Telephone	591.16	591.16	1,182.32	1,400.00	(217.68)	1,400.00
Safety	-	-	-	750.00	(750.00)	-
Officials	2,104.47	12,895.53	15,000.00	15,000.00	-	15,000.00
Registration - USA Swimming	322,381.50	33,098.50	355,480.00	339,000.00	16,480.00	364,000.00
NE Meets *	-	-	-	-	-	-
<b>TOTAL EXPENSES</b>	<b>\$ 424,934.93</b>	<b>\$ 151,776.40</b>	<b>\$ 576,711.33</b>	<b>\$ 547,250.00</b>	<b>\$ 29,461.33</b>	<b>\$ 583,350.00</b>
Board Designated Fund - Operating Reserve	\$ (38,000.00)	\$ -	\$ (38,000.00)	\$ (38,000.00)	-	\$ (30,000.00)
<b>NET INCREASE (DECREASE)</b>	<b>\$ 16,778.68</b>	<b>\$ 2,931.85</b>	<b>\$ 19,710.53</b>	<b>\$ 21,850.00</b>	<b>\$ (2,139.47)</b>	<b>\$ 15,900.00</b>

\* Denotes Non-Budgeted Item